



# MARKET WATCH

*Brought to you by*

**THE RALPH TELEP TEAM**

**RALPH TELEP**



**Dave's  
Out  
Selling A  
Home**



**DAVE TELEP**

**VICKI CUNNINGHAM**

## *A Note From Ralph's Desk ...*



Have you been thinking of selling?

**If so, DO IT NOW!**

***DON'T WAIT FOR THE FLOWERS***

All sellers think they should wait until their home is perfect before listing it on the market.

**BIG MISTAKE!**

If you wait until Spring there will be many more homes listed for sale, you'll have tons more competition & it will be tougher to get top dollar.

Right now DEMAND is HIGH and SUPPLY is LOW.  
SELL NOW & be ahead of the market! (by 2 months)



### **Our website has a whole new look!**

Lots of new informative stuff for buyers and sellers.

Our Team has over 50 years of combined real estate expertise which allows us to find buyers the right home for their needs & assures the sellers get the best price for their home.

Don't forget, if you're thinking of making a move watch our video **The 7 Secrets to Selling Your Home.**

Call us any time at 604-467-9300.



*Our 4th Annual Friends In Need Food Bank drive was a huge success thanks to the residents of Maple Ridge!*

*Your generosity helped us raise over 3,000 lbs of food & approx. \$1,000.00 in cash.*



# Canada

Average Price  
4 bedroom / 2 bath Listings in Canada

BARRIE, ON	\$413,900
BRANTFORD, ON	\$249,800
BURLINGTON, ON	\$444,891
BURNABY, BC	\$705,746
CALGARY, AB	\$551,920
CHARLOTTETOWN, PEI	\$243,742
COLLINGWOOD, ON	\$377,569
EDMONTON, AB	\$377,569
FT. McMURRAY, AB	\$593,390
HALIFAX, NS	\$310,912
HAMILTON, ON	\$238,671
HUNTSVILLE, ON	\$351,289
KELOWNA, BC	\$916,697

KITCHENER, ON	\$347,757
LONDON, ON	\$223,546
MISSISSAUGA, ON	\$393,671
MONCTON, NB	\$201,522
NEWMARKET, ON	\$513,225
OAKVILLE, ON	\$741,638
OSHAWA, ON	\$207,320
OTTAWA, ON	\$425,318
SASKATOON, SASK	\$260,814
SCARBOROUGH, ON	\$484,000
ST. CATHARINES, ON	\$265,450
TORONTO	\$495,398
VANCOUVER	\$1,324,000
VICTORIA	\$674,450
WHITEHORSE	\$371,444
WINDSOR, ON	\$158,242
WINNIPEG	\$343,160



*We want to thank you all for the work you did to get our house sold & help us find our new place.  
We really appreciate all you did and your patience.*

*J. & P. Logan*



**DON'T JUST RENEW YOUR EXISTING MORTGAGE**  
**TALK TO BONNIE FIRST**

Just because you have a **HIGH 'LOCKED-IN'** interest rate *does not necessarily mean you are "LOCKED-IN" to that rate!*

*Call Bonnie today & she'll show you how you can refinance at a lower rate & reduce your monthly payments.*

**LOW  
2.25%**

Your Bank Works for **THE BANK BONNIE TELEP**  
**WORKS FOR YOU! At no extra cost to you!!!!**

34 different lenders to choose from



**THE RALPH TELEP TEAM (604) 467-9300 OUR SUCCESS IS FROM HARD WORK!**

Should your property be on the market with any Brokerage, please accept our apologies. It is not our intention to solicit business from our fellow REALTORS.